



PGIM

India Portfolio
Management Services

Small today.
Large tomorrow.

PGIM INDIA
PHOENIX PORTFOLIO





Surjitt Singh Arora,
Portfolio Manager

Focusing on Companies with Strong Growth Visibility

Dear Investor,

PERFORMANCE RECAP

Our portfolio delivered a return of 0.8% vs 0.6% for the Nifty Mid-cap 100 Index and -1.7% for the Nifty Small-cap 100 Index during the month of Apr'22. Our portfolio outperformed the Nifty Mid-cap 100 Index by 20 bps and the Nifty Small-cap by 256 bps mainly on account of our overweight stance on Healthcare and Real Estate sectors. The stocks which outperformed were P&G Health, J.B. Chemicals, Jamna Auto, Ashiana Housing, Indian Hotels and Mayur Uniquoters.

On a one-year basis, the portfolio delivered a return of 30.1% vs 23.5% for the Nifty Mid-cap 100 Index and 19.8% for the Nifty Small-cap 100 Index, outperforming the Mid-cap index by 6.6% and Small-cap index by 10.3%. The portfolio outperformed the index mostly on account of stock selection in Communication, Materials as well as Real Estate Sectors and an overweight in Industrials and IT sectors. The outperformers were Inox Leisure, Tata Chemicals, Phoenix Mills, Oberoi Realty, Sobha and Indian Hotels.

INVESTMENT PROCESS

In our investment approach, we use a judicious mix of Structural and Cyclical companies

Structural growth in a sector and companies:- India is a developing economy and market. There are a number of businesses which are unorganized and their penetration is very low. Hence, such companies can grow by gaining market share from other players and increased consumption once there is affordability and consumers become more aware. So Real Estate, Pharmaceuticals, IT Product companies, etc. have been a part of this theme. We believe some of tomorrow's multi-baggers will be from this space and hence, we have bought these companies with a long-term perspective.

Cyclical businesses:- There are many companies in the mid and small cap space which are market leaders in their segments and are profitable but cyclical businesses. For instance, companies in Manufacturing, Finance, Auto Ancillaries, Commodities, Textiles sectors etc. The thought here has been to be invested for a period of 3 to 5 years.

New Addition to the Portfolio

Greenply Industries: The plywood industry is witnessing a gradual shift from un-organised to organised segment driven by GST, de-monetisation, liquidity squeeze, rising aspiration and brand preferences and most recently by Covid-19-led disruptions. Greenply, as a leader, will benefit from this change. Greenply's entry in the Medium-Density Fibreboard (MDF) space should imply a higher terminal growth for the company (as its fortunes would also be pegged to a relatively faster growing MDF industry vs Plywood). This should play in good stead alongside its consolidation plan in Plywood (600+ dealers added in semi-urban markets where Greenply's presence was weak earlier).

PORTFOLIO OUTLOOK

In our view, the earnings upgrade cycle has taken a pause. There is a near-term headwind to earnings given the commodity pressures. However, from a medium to long-term perspective, we expect earnings to revive. We continue to hold a positive long-term outlook on the market, which is supported by broader economic recovery and improving credit growth.

In the next 2 years, Nifty earnings growth is projected by consensus at ~17.5% (Source: Bloomberg) – but there is downside risk to these predictions. While the war is transient, liquidity withdrawal and rate hike are likely to stay. Though it may be difficult to stay calm in the heat of uncertain times, the best course of action may be to stay patiently invested.

We are focusing on companies with visibility of earnings growth with higher certainty equivalent factor and not trading at very high valuations. The domestic story of reforms, relatively strong earnings growth and low debt position of corporate India are the key positives for long-term equity investing. We continue to remain overweight on recovery plays i.e. Consumption, Real Estate and Industrials sectors and underweight on Financials. We continue to be positive on the Tata Group which is reflected in our ~18% allocation to stocks belonging to the house of Tatas.

We continue to believe that investors with a 3-to-5-year view would benefit from investing in the current scenario.

Yours Sincerely

Surjitt Singh Arora

Top 15 Holdings of PGIM India Phoenix Portfolio as on April 30, 2022

Date of Purchase	Equity	Sector	%
Sep-2021	Inox Leisure Ltd	Communication Services	8.25%
Sep-2021	Phoenix Mills Ltd	Real Estate	6.78%
Oct-2021	KPIT Technologies Ltd	Information Technology	5.94%
Oct-2021	Tata Consumer Products Ltd	Consumer Staples	5.90%
Sep-2021	Jamna Auto Industries Ltd	Consumer Discretionary	4.89%
Aug-2016	JB Chemicals & Pharmaceuticals Ltd	Health Care	4.33%
Aug-2018	Carborundum Universal Ltd	Materials	4.29%
Aug-2016	Oberoi Realty Ltd	Real Estate	4.29%
Jan-2020	Indian Hotels Company Ltd	Consumer Discretionary	4.22%
Oct-2020	KPR Mill Ltd	Consumer Discretionary	4.18%
Sep-2021	Trent Ltd	Consumer Discretionary	4.11%
Feb-2022	Stove Kraft Ltd	Consumer Discretionary	3.95%
Oct-2019	Ashiana Housing Ltd	Real Estate	3.94%
Sep-2021	Procter & Gamble Health Ltd	Health Care	3.84%
Aug-2016	Sobha Ltd	Real Estate	3.81%
	Total		72.72%

Model Portfolio Details

Portfolio Details as on April 30th, 2022	
Weighted average RoE	5.24%
Portfolio PE (1-year forward)	25.94
Portfolio dividend yield	0.52%

Portfolio Composition as on April 30th, 2022	
Large Cap	5.00%
Mid Cap	28.50%
Small Cap	59.00%
Cash	7.50%

Large Cap: Market cap of the 100th company in the Nifty 500 (sorted by market cap in descending order) as on April 30th, 2022

Midcap: Market cap below 100th company to the market cap of the 250th company in the Nifty 500 (sorted by market cap in descending order) as on April 30th, 2022

Small Cap: Market cap lower than the 250th company in the Nifty 500 (sorted by market cap in descending order) as on April 30th, 2022

PGIM India Phoenix Portfolio Performance as on April 30th, 2022

Period	Portfolio	Nifty Midcap 100	Nifty Smallcap 100
1 Month	0.84%	0.63%	-1.72%
3 Months	-3.84%	-1.30%	-7.73%
6 Months	2.08%	-1.93%	-4.74%
1 Year	30.06%	23.49%	19.75%
2 Years	46.26%	48.80%	58.64%
3 Years	14.41%	19.37%	16.61%
5 Years	8.78%	10.56%	6.62%
Since inception date 01/08/2016	11.56%	13.04%	9.51%
Portfolio Turnover Ratio*	54.74%		

*Portfolio Turnover ratio for the period May 1st, 2021 to April 30th, 2022

The above holding represents top 15 holdings of PGIM India Phoenix Portfolio based on all the client portfolios under PGIM India Phoenix Portfolio existing as on the date stated above, excluding any temporary cash investments. The above holdings do not represent the model portfolio being offered to the clients (including prospective clients) and hence it is possible that these stocks may not be part of the portfolios constructed for new clients. The above holdings are for illustration purpose only and it should not be considered as investment recommendation or analysis or advice or opinion from the Portfolio Manager on the above mentioned stocks. The above portfolio holdings are provided on an "as is" basis, and the Portfolio Manager makes no express or implied warranties or representations with respect to the accuracy, completeness, reliability, or fitness of the above portfolio holdings or any financial results you may achieve from their use. In no event shall the Portfolio Manager, its directors or employees or its affiliates have any liability relating to the use of the portfolio holdings.

PGIM India Phoenix Portfolio - Annualised Performance as on April 30th, 2022

	Current Year April 1, 2022 to April 30, 2022	April 1, 2021 to March 31, 2022	April 1, 2020 to March 31, 2021	April 1, 2019 to March 31, 2020	April 1, 2018 to March 31, 2019
PGIM India Phoenix Portfolio	0.84%	32.85%	79.87%	-38.70%	-3.73%
Benchmark - NIFTY MIDCAP 100	0.63%	25.32%	102.44%	-35.90%	-2.66%

Performance is calculated on Time Weighted Rate of Return (TWRR) basis

Important Disclosures regarding the consolidated portfolio performance: The performance related information provided herein is not verified by SEBI. Performance depicted as at the above stated date is based on all the client portfolios under PGIM India Phoenix Portfolio existing as on such date, using Time Weighted Rate of Return (TWRR) of each client. Past performance is no guarantee of future returns. The above portfolio performance is after charging of expenses (as depicted above). Return for period upto 1 year is absolute. Since inception date stated is considered to be the date on which the first live client investment was made under the strategy. Please note that the actual performance for a client portfolio may vary due to factors such as expenses charged, timing of additional flows and redemption, individual client mandate, specific portfolio construction characteristics or other structural parameters. These factors may have impact on client portfolio performance and hence may vary significantly from the performance data depicted above. Neither the Portfolio Manager, nor its directors or employees shall in any way be liable for any variation noticed in the returns of individual client portfolios. The Portfolio Manager does not make any representation that any investor will or is likely to achieve profits or losses similar to those depicted above.

Investment objective of PGIM India Phoenix Portfolio: The objective of the portfolio is to generate capital appreciation over the long term by investing in quality Mid and Small Cap Indian companies.

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This document is dated May 09, 2022.

C22/2022-23