



PGIM

India Portfolio
Management Services

Stable core.
Strong portfolio.

PGIM INDIA
CORE EQUITY PORTFOLIO





Surjitt Singh Arora,
Portfolio Manager

What is a good quality company?

Dear Investor,

Our portfolio has delivered a return of -0.3% in the month vs 0.2% for CNX Nifty 500. The top performing stocks were SBI, Bata, VST Tillers & Tractors, Timken, Vardhaman Textiles, HDFC Ltd, and Crisil. The stocks which impacted our performance were Cummins, Indraprastha Gas (IGL), Cipla and Asian Paints.

On a one-year basis, our portfolio delivered a return of 50.1% vs 57.5% for CNX 500. The outperformers were SBI, Vardhaman Textiles, Bharat Electronics, Cummins, VST Tillers & Tractors, and Sun Pharma. The stocks which dragged our performance were Oracle Financial Services, MCX, Power Grid, Cipla and Indraprastha Gas (IGL).

The main objective of having a PMS product on the platform has been to provide a differentiated offering with a relatively concentrated portfolio as compared to MF products. We chose this as an approach along with a clear definition of what we mean by quality. The company is termed as a good quality company when it has reached a minimum scale in terms of revenue, has gone through at least one downcycle and emerged as a stronger company, has consistency in cash flows and higher return on capital employed over the last 10 years.

Second thing is to always own companies which are market leaders in a particular domain. We have, over a period of time, seen that market leaders tend to come back generally stronger with higher market share after the downturn as weaker players generally vanish in the downturn. All stocks which have a large weightage in the portfolio currently – SBI, Bharat Electronics, Cummins, Vardhman Textiles, Phoenix Mills, etc. were bought keeping the above mentioned thought process in mind.

Some of the names which we recently added to the portfolio are :

- KEI Industries – the company is moving towards becoming a Fast Moving Electrical Goods (FMEG) firm; Management targets 50% of its revenues from B2C segment in next 3-4 years by (1) streamlining distribution network (added 55 distributors and 150 sales team during H1FY22), (2) replacing non-performing dealers, and (3) increasing ad spends.
- ACC – An indirect play on the revival in the Real Estate sector. ACC continues to manage its cost well which augurs well for a sustained profitable growth;
- Navin Fluorine – Leader in the Fluorination space; a beneficiary of the huge growth potential in the CRAMS business with innovators both in Agrochemicals as well as Pharmaceuticals space.

Companies with strong brands, pricing power, larger economies of scale and cost leadership continue to be a part of our portfolio. We continue to remain Overweight on Industrials (incl. Capital Goods) and Underweight on Financials.

Market Outlook

2/3rd of the earnings season is behind us. While on one hand, PSU Banks, Oil & Gas and Pharma companies outperformed expectations, on the other, Consumer, IT, Private Banks and Cement companies were in line with expectations. Nifty earnings are unchanged. Further, opening up activities, festive season and good monsoons augur well for the economy.

While Fed tapering, possible concerns from China, high global energy prices and rising yields are cause for some concern, we believe that the long-term prospects remain healthy for Equities in general and India in particular. Importantly, Corporate India's balance sheet has improved substantially over the last two years.

In this context of expected gradual economic recovery and assuming smooth vaccination drive, we continue to build our portfolios around earnings stability and identifying stocks with potential to beat earnings expectations thus providing the alpha. Our portfolio would be built on themes of Consumption, Digitization and Healthcare along with a few recovery plays. Our strategy of investing in structurally strong companies with good cash flows, balance sheet strength and corporate governance, continues.

We continue to believe that investors with a 3-to-5-year view would benefit from investing in the current scenario.

Yours Sincerely



Top 15 Holdings of PGIM India Core Equity Portfolio Discretionary Portfolio Regular Plan as on October 31st, 2021

Date of Purchase	Equity	Sector	%
Sep-2015	State Bank of India	Financials	6.77%
Sep-2021	Phoenix Mills Ltd	Real Estate	6.03%
Jan-2016	Oracle Financial Services Software Ltd	Information Technology	5.54%
Jun-2015	ITC Ltd	Consumer Staples	5.10%
Sep-2021	HDFC Ltd	Financials	5.04%
Oct-2017	Power Grid Corporation Of India Ltd	Utilities	4.93%
Dec-2019	Vardhman Textiles Ltd	Consumer Discretionary	4.92%
May-2018	Bharat Electronics Ltd	Industrials	4.85%
Aug-2013	Cummins India Ltd	Industrials	4.82%
Sep-2021	Asian Paints Ltd	Materials	4.61%
Sep-2021	Timken India Ltd	Industrials	4.61%
Sep-2021	ACC Ltd	Materials	4.55%
Sep-2021	KEI Industries Ltd	Industrials	3.94%
Jul-2013	VST Tillers Tractors Ltd	Industrials	3.88%
Aug-2018	Cipla Ltd	Health Care	3.66%
	Total		73.25%

Model Portfolio Details

Portfolio Details as on October 31st, 2021

Weighted average RoCE	21.72%
Portfolio PE (2-year forward) (Based on FY 23)	26.57
Portfolio dividend yield	1.43%
Average age of companies	66 Years

Portfolio Composition as on October 31st, 2021

Large Cap	44.50%
Mid Cap	37.50%
Small Cap	16.00%
Cash	2.00%

Large Cap: Market cap of the 100th company in the Nifty 500 (sorted by market cap in descending order) as on October 31st, 2021

Midcap: Market cap below 100th company to the market cap of the 250th company in the Nifty 500 (sorted by market cap in descending order) as on October 31st, 2021

Small Cap: Market cap lower than the 250th company in the Nifty 500 (sorted by market cap in descending order) as on October 31st, 2021

PGIM India Core Equity Portfolio - Performance as on October 31st, 2021

Period	Portfolio	NIFTY 500	NIFTY 50
1 Month	-0.27%	0.23%	0.30%
3 Months	3.05%	10.41%	12.11%
6 Months	18.25%	22.02%	20.78%
1 Year	50.06%	57.46%	51.79%
2 Years	17.16%	24.76%	21.96%
3 Years	12.67%	19.89%	19.38%
5 Years	9.43%	15.00%	15.43%
Since Inception Date 08/07/2013	15.73%	15.55%	14.17%
Portfolio Turnover Ratio*	43.11%		

*Portfolio Turnover ratio for the period November 1st, 2020 to October 31st, 2021

The above holding represents top 15 holdings of PGIM India Core Equity Portfolio - Regular Portfolio based on all client portfolios existing as on the date stated above, excluding any temporary cash investments. The above holdings do not represent the model portfolio being offered to the clients (including prospective clients) and hence it is possible that these stocks may not be part of the portfolios constructed for new clients. The above holdings are for illustration purpose only and it should not be considered as investment recommendation or analysis or advice or opinion from the Portfolio Manager on the above mentioned stocks. The above portfolio holdings are provided on an "as is" basis, and the Portfolio Manager makes no express or implied warranties or representations with respect to the accuracy, completeness, reliability, or fitness of the above portfolio holdings or any financial results you may achieve from their use. In no event shall the Portfolio Manager, its directors or employees or its affiliates have any liability relating to the use of the portfolio holdings.



PGIM India Core Equity Portfolio - Annualised Performance as on October 31st, 2021

	Current Year April 1, 2021 to October 31, 2021	April 1, 2020 to March 31, 2021	April 1, 2019 to March 31, 2020	April 1, 2018 to March 31, 2019
PGIM India Core Equity Portfolio	18.32%	53.25%	-23.66%	3.79%
Benchmark - NIFTY 500	22.52%	75.99%	-27.60%	8.43%

Performance is calculated on Time Weighted Rate of Return (TWRR) basis

Important Disclosures regarding the consolidated portfolio performance: The performance related information provided herein is not verified by SEBI. Performance depicted as at the above stated date is based on all the client portfolios under the Regular Portfolio of existing as on such date, using Time Weighted Rate of Return (TWRR) of each client. Past performance is no guarantee of future returns. The above portfolio performance is after charging of expenses (as depicted above). Return for period upto 1 year is absolute. Since inception date stated is considered to be the date on which the first live client investment was made under the strategy. Please note that the actual performance for a client portfolio may vary due to factors such as expenses charged, timing of additional flows and redemption, individual client mandate, specific portfolio construction characteristics or other structural parameters. These factors may have impact on client portfolio performance and hence may vary significantly from the performance data depicted above. Neither the Portfolio Manager, nor its directors or employees shall in any way be liable for any variation noticed in the returns of individual client portfolios. The Portfolio Manager does not make any representation that any investor will or is likely to achieve profits or losses similar to those depicted above.

Investment objective of PGIM India Core Equity Portfolio: PGIM India Core Equity Portfolio seeks to generate returns by investing in a portfolio of quality companies that are available at reasonable valuations and have the potential of superior wealth creation over long term.

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